



WILLIAMS COUNTY JR. FAIR LIVESTOCK SALE

How the Sale Works

Thursday, Sept. 15, 2022

Starting Time: 9:00 am



Day of Sale

Each new buyer must register and be assigned a Bid Number to use in bidding. Each buyer will receive a catalog listing of all the animals in order of sale, which also includes their weights and owners. As each animal enters the ring, the auctioneer will ask for premium bids. If you wish to bid on a particular animal, raise your hand or your bid number. Whether you buy or not, your bidding will help the sale. If you need help in bidding, ask one of the ring men to assist you. Bids will continue to be accepted until the auctioneer declares the animal sold. If you placed the winning bid, please keep your number visible so you can be properly recognized for your contribution. You will then inform the auctioneer if you want the animal to go CUSTOM or DIRECT (explained below). *Schedule a reservation with a processor prior to the sale.*

QUALITY MEAT/EDUCATED EXHIBITORS

All animals are sold with the understanding that no drugs have been used unless sufficient withdrawal has been allowed after treatment. All Junior Fair exhibitors at the Fair have completed Quality Assurance Training and Livestock Skill-A-Thons.

BIDDING STRUCTURE, Example

The bidding structure is based on a Premium Bid. This means the buyer(s) will pay the actual amount of bid.

Sale #	Tag #	Exhibitor	Parent	Weight	Support/Market Price	Bid Price/Premium
1	500	Chrissy Clover	Mr. & Mrs. Clover	225 lbs.	\$117.00 (.52 X 225 lbs.)	\$200.00

Before the sale, support buyers have agreed to pay a market/support price for a particular species, which is listed in the Sale Catalog. This is the price they will pay for **DIRECT** and is considered the support/market price for the sale.

As a buyer, what are my options for the purchased animal?

- **CUSTOM:** You want the animal for your freezer and choose to send it to a local butcher. You will inform the auctioneer where you want the animal processed. You will pay the support bid of \$117 **PLUS** the premium bid of \$200 for a total of \$317. **Note:** Contact a processor ahead of sale date to reserve a processing spot before they are booked up.
- **DIRECT:** If the buyer does not want the animal processed, he/she would state **DIRECT** and the buyer pays only their bid of \$200.

Multiple Buyers

We encourage several buyers to pool their resources and purchase an animal. Multiple buyers will receive individual invoices. All buyers must have a bid number. Please complete the multiple buyer form, available at the sale desk, to indicate how the bid is to be split. Please remember that exhibitors are not paid until payments are received.

Add-On Money

Anyone can "add-on" money of any amount to individual exhibitors selling an animal through the sale ring. Add-on money is separate from the amount of the winning bid price that exhibitors may receive. Add-on's are a good way to support individual youth if you are unable to attend the livestock sale auction. You must be a registered buyer to complete a buyer add-on form (available online and day of the sale). Add-ons are done at the payment desk any time during the auction. Payments may be made on the day of the auction and can be made by cash, check, or credit card. The Add-On form and payment will be accepted through September 23.

AFTER YOU FINISH BUYING

Please stop by the sale checkout table to receive a copy of your invoice and verify all charges. Buyers are encouraged to pay prior to leaving the livestock sale by cash, check, or credit card. Buyers may also arrange to have a final invoice mailed or emailed. Final payment is due within 30 days of the auction date.

PHOTOS OF CHAMPION ANIMALS

Buyers of the Grand Champion and Reserve Champion animals are asked to please come to the photo area immediately following their winning bid for a picture with the exhibitor and animal.